

**MLK IRON AND STEEL PRODUCTS
MEMBER INTERVIEW
(23.02.2021)**



Can we get to know you?

My name is Öznur Alkan; I was born and raised in Zile. I completed my primary and secondary education in Zile. Then I took the road to Istanbul, where I worked in different sectors for many years. After getting married to my husband Mesut, we decided to return to our hometown and open this business with a sudden decision. Mesut has been in this business for years. He took part in many tasks such as technician, technical draftsman, manufacturing responsibility. On this road we set out together; I am responsible for administrative affairs, and I also do our drawings from time to time. My husband is also at the head of our production line.

Can we get to know your company?

Our company is still a very new company. We have a history of about 4 months. Currently, we provide services in many different products such as cutting operations on sheet metal sheets, sizing, drilling holes, welded assembly services, customer-oriented new designs with our plasma workbench.





How do you see the future of your industry?

Although I would say that our decision was immediate, we did an accurate competitor analysis before we started this business. First of all, we researched the companies that do similar work in Zile, then in the city center of Tokat, and the estimated number of customers for this business in Zile. The fact that there is no one doing this job in our district has been a great advantage for us.

We got off to a much better start than we expected. We filled the customer capacity we planned for the first year in a period of 4 months. In this process, we made a new investment decision. Currently, we can produce any desired design and shape with our plasma workbench. In our new investment plan, we will be able to perform bending operations by purchasing a press brake; In this way, we plan to both expand our business and turn the gap in this field in our district into an advantage for our company.

What do you think about the activities of Zile CCI?

Our Chamber of Commerce and Industry has always been with us since the first day we registered. We felt like we were part of our family, not just a member. In particular, they provided us with consultancy on many issues such as KOSGEB, Investment Incentive System, Industry Registry Certificate. We are very pleased with the work of our Chamber of Commerce and Industry and the support it provides to us.

We owe a debt of gratitude to our Chairman of the Board Necati Bice, who has visited our workplace many times since the first day we opened our office and approached every problem with a solution-oriented approach.